

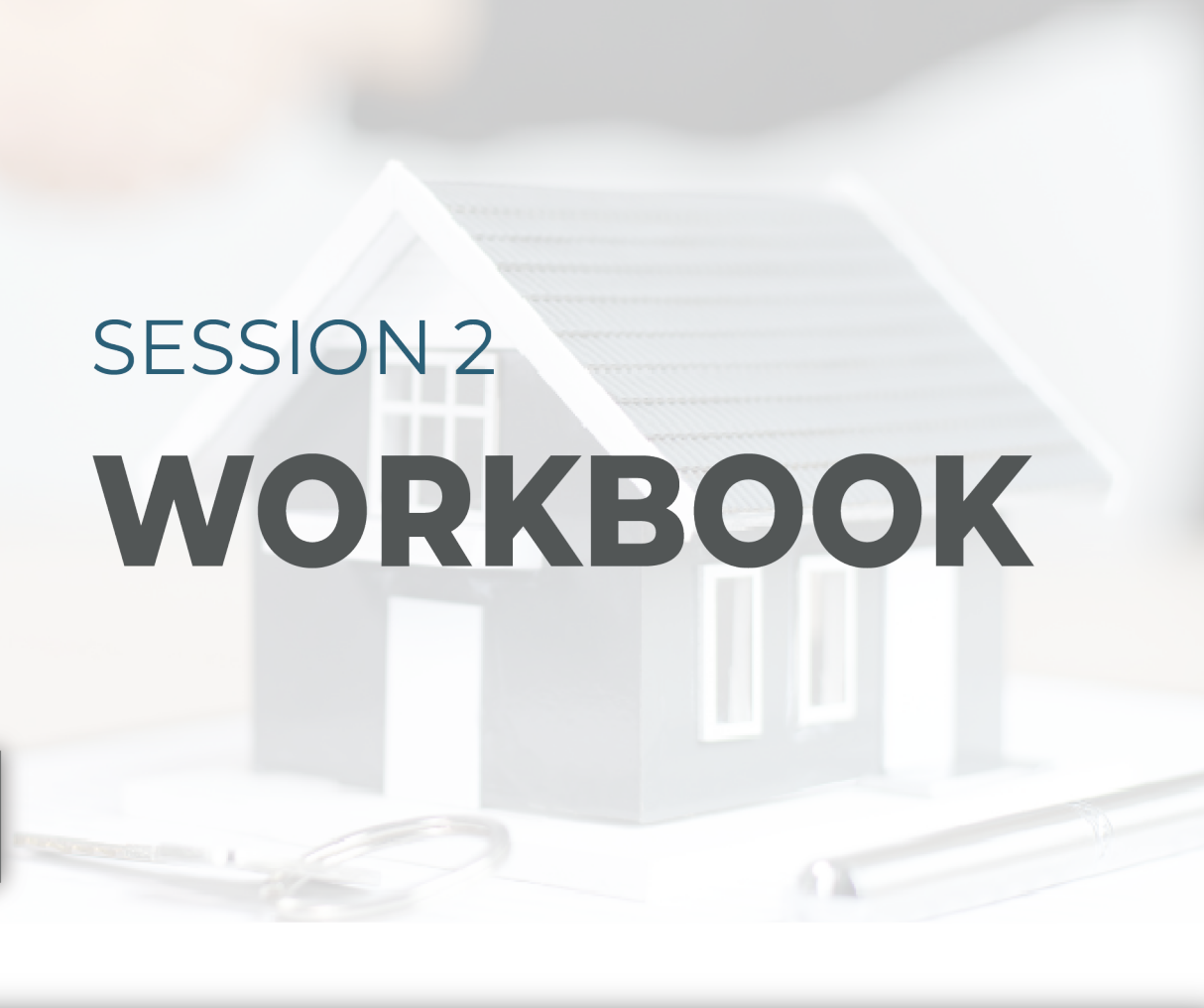


**DEBT
FREE**

PROPERTY BLUEPRINT

SESSION 2

WORKBOOK



**NO
FLIPPING
EXCUSES**

House Keeping

NOTES:

House Keeping

- Monday sessions begin at 12:00 pm EST and go for about 90 minutes
- Look out for email reminders for your UNIQUE LINK for each session
- All calls are recorded and available for replay in the private Facebook Group



1. Please post your **questions** in the **Debt Free Property Facebook Group**.
2. Your questions will be answered **LIVE** on the **Friday Q&A session**.
3. Kindly respect your fellow attendees and **mute your audio** for the duration of the session.

Welcome Back

NOTES:

Welcome Back

REMINDER: Our team is currently helping you with:

- Getting your [Delinquent Tax List](#) prepared
- Building your [Tax Assistance Website & Print Materials](#)
 - Logo
 - Email
 - Website
 - Tax Assistance Letter Template



Welcome Back

What YOU should be doing:

- Completing your onboarding and submitting county selections
- Completing the lessons
- Submitting the Marketing Materials Buildout information



Ringless Voicemail

NOTES:

Ringless Voicemail

Getting started with Ringless Voicemail Messages (RVM)

- What is a Ringless Voicemail Message
- What tool is used to send Ringless Voicemail Messages
- When do you send a Ringless Voicemail Message



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Ringless Voicemail

NOTES:

Ringless Voicemail

Creating your *Slybroadcast* Account

- Visit slybroadcast.com
- Use the Promo Code: s5885f100
- Review the RVM Script



Ringless Voicemail

Review your Prepared Tax List

- Our team will prepare a tab for initial RVM sends
- Check the Perfect Day training video for future RVM follow-up



County Reference Guide

NOTES:

County Reference Guide

Preparing yourself to build a County Reference Guide

- Submit and Verify your County Selections
- Complete the training and submit your marketing materials



County Reference Guide

What tools do you need to build your guide

- Word Document or Google Document
- Chatgpt.com (no login or account required)



County Reference Guide

NOTES:

County Reference Guide

Build and Test your Reference Guide

- Copy and Paste the instructions into the website
- Ask questions



Phone System Tests

NOTES:

Phone System Tests

What is a phone system test?

- We help select and set up your phone number
- We've connected your phone number to your campaign
- You test to learn how to make and receive phone calls



Phone System Tests

Prepare for a phone system test

- Create your Freedomsoft Account
- Submit your marketing materials buildout
- Check the Perfect Day steps to set up your voicemail
- Set the call forwarding to your phone or computer



Phone System Tests

NOTES:

Phone System Tests

Initiating your phone system test

- The team notifies you the Marketing Materials Buildout is complete
- Save your Tax Assistance Phone number in your contacts
 - Add the Name and Logo
- Log into your Freedomsoft account
- Call your Tax Assistance number
 - Do not use the same phone as the call is forwarded to
 - Caller ID should display your Tax Assistance contact
- Listen to the voicemail and leave a message



Phone System Tests

What to do when your test is complete

- Verify you received the notification in Freedomsoft
- Check the contact record for the voicemail and tracking
- Test an outbound return call through Freedomsoft



Weekly Goal Set

NOTES:

Weekly Goal Set

Set up your Ringless Voicemail

- Visit www.slybroadcast.com and use the promo code:
s5885f100 for 100 credits
- Record a test Ringless Voicemail Message and send it to yourself



Weekly Goal Set

Build a County Reference Guide

- Follow the Perfect Day Mind Map Steps
- Visit www.chatgpt.com and use the Copy & Paste to get your document started
- Follow up with the county and verify the information - find delinquent tax contacts online



Weekly Goal Set

NOTES:

Weekly Goal Set

Continue with the online lessons & submit marketing material buildout request

- Complete the core Tax Delinquent Blueprint Lessons
- Complete the Done-4-You Marketing Materials Submissions
 - 🙋 Raise your hand if you need help
- Continue with bonus lessons and listen to the call examples



Weekly Goal Set

Setup and Test your Phone (when ready)

- When your marketing items are complete - log into Freedomsoft and test your phone number
- Verify the call forwarding is set - Follow the [Perfect Day Mind Map](#) steps



Homework

HOMEWORK: Copy and Paste

🚀 Session 2 Complete—Starting the Process! 🚀

I'm setting up my Tax Assistance Business the right way! ✅

📖 Reviewed tax rules in my area and created a go-to reference sheet for quick access to key info.

📞 Tested & Set Up my business phone—calls now forward straight to my CELL/COMPUTER for seamless follow-ups.

🎙️ Recorded & Tested my inbound voicemail—making sure every call gets the right first impression.

✈️ Next Steps:

- ◆ Keep diving into bonus lessons & call examples
- ◆ Review & get comfortable with my lead tracker (FreedomSoft)
- ◆ Master the tools that will drive my success 🚀

One step closer to helping motivated sellers and closing deals!
Who else is making moves after Session 2? Let's get to work! 💼🔥

#DebtFreeProperties #session2



Post in the
Facebook Group

NOTES: