

SESSION 7

WORKBOOK

with Jason Lucchesi



Mindset Matters

NOTES:			

Attend the NFE Mastermind

Reach out for support:

- · Connect with our team:
 - **317-886-1400**
 - help@jasonlucchesi.com



https://www.facebook.com/groups/dfbpfeb2025



Mindset Matters

Find Your Focus

- This mastermind will help you scale your business so it works with or without you
- The foundation is done. Now let's scale!



Mindset Matters

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Mindset Matters

Why This Matters

- This training compresses years into months with proven systems.
- Fast-track your road to success



Mindset Matters

We Are Your Team

- We are your team: Post in the group. Ask questions. Use our resources.
- Submit your deals: Take the first call, then let us take it from there.



Mindset Matters

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Mindset Matters

Tools at Your Fingertips

- All negotiations are recorded
- Watch them in FreedomSoft
- We are invested in your success



Mindset Matters

We Are Your Team

- We are your team: Post in the group. Ask questions. Use our resources.
- **Submit your deals:** Take the first call, then let us take it from there.



NOTES:

NFE Mastermind: Get Ready!

Your Time to Shine:

- Each of you will have 10-15 minutes to present.
- · Use PowerPoint, Keynote, or Google Slides.



NFE Mastermind: Get Ready!

Your Time to Shine:

- Don't Wing It
- Prepare ahead
- Show up ready



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NFE Mastermind: Get Ready!

Your Presentation:

- Slide 1 Your Why
 - Why do you want to be a real estate investor?
 - Get specific.
 - Share your fuel.



NFE Mastermind: Get Ready!

- Slide 2 Your Journey
 - How long have you wanted this?
 - What's been stopping you?



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NOTES:			

NFE Mastermind: Get Ready!

Your Presentation:

- Slide 3 Current Deal Flow
 - How many deals are you closing now?
 - What's your goal?



NFE Mastermind: Get Ready!

- Slide 4 Your Vision
 - What will reaching your goals do for your life and your family?



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NFE Mastermind: Get Ready!

Your Presentation:

- · Slide 5 Lead Sources
 - Which lead types are you focusing on now?
 - What excites you to try?



NFE Mastermind: Get Ready!

- Slide 6 Your Strength
 - What's your biggest strength?
 - Are you using it daily?



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NFE Mastermind: Get Ready!

Your Presentation:

- Slide 7 Your Weakness
 - What's holding you back?
 - · Let's turn it around together.



NFE Mastermind: Get Ready!

- · Slide 8 Beyond Wholesaling
 - What else in real estate excites you?
 - Fix and flips?
 - · Rentals?



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NFE Mastermind: Get Ready!

Your Presentation:

- Slide 9 Visualize Your Future
 - Where do you want to be in 1, 5, and 10 years?
 - · Be bold.



NFE Mastermind: Get Ready!

- Slide 10 What You Need Most
 - What 1–3 things do you need to grow and succeed?



NOTES:

The Mastermind Experience

- Real-time support, expert guidance, feedback you can implement.
- Bring your laptop. We'll have power. Lunch and drinks provided.



Homework

HOMEWORK: Copy and Paste

- Session 6—Prepping for the Mastermind!
- Time to get locked in and ready to scale! This week's about reflection, clarity, and coming prepared to break through the next level.
 - I've started crafting my 10–15 min presentation and here's what I've covered so far:
 - Why I'm Doing This Got real about my "why" and what drives me to build freedom through real estate.
 - 2 Current Goals Shared where I'm at now and how many deals I want to close per month.
 - ★ Lead Sources Focusing on TAX DELINQUENT and exploring PROBATE & PRE-FORECLOSURE too.
 - Strengths: (INSERT YOUR STRENGTH HERE)
 - ◆ Weaknesses: (INSERT YOUR CHALLENGE HERE) but I'm working on it ♠️

Big Vision: I mapped out where I see myself in 1, 5, and 10 years—and it's powerful.

Next Up: Finish slides, tighten up the story, and send it in for feedback if I need it!

Who else is dialing in their presentation for the Mastermind? Let's hold each other accountable and come in 💥 🍅 👸

#Session6 #NoFlippingExcuses #MastermindReady



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